

## SBC vs DfE procurement routes at a glance

	Schools' Buying Club	DfE
<b>Timescales</b>	Minimum two weeks	Min four weeks + 10 Days 'Alcatel' period
<b>Support</b>	Fully supported by procurement professionals	'Arm's length' support and advice from DfE
<b>Integration</b>	One specification for all services that can be tailored to fit all services required	'Lot 1' and 'Lot 2' specifications requiring two separate processes to be completed
<b>Flexibility</b>	Specification can be amended, reduced, added to, to make it bespoke for the Proposer	Specification is fixed
<b>Participating Organisations</b>	Can be sent to a minimum of three organisations and is not restricted to Framework providers	Must be sent to all framework providers. 12 on 'Lot 1' and 11 on 'Lot 2' - No scope to use 'off-framework' companies
<b>Cost</b>	Free to Trust to use	Free to Trust to use
<b>Requirement for Trust Resources</b>	SBC will manage the entire process on behalf of the Trust with as little or as much input as the Trust desires	The Trust will need to manage the entire process with little support from the DfE
<b>Risk</b>	Very low risk as a compliant process is being delivered by fully qualified procurement professionals	Low-medium risk depending on the experience of the Proposer Group