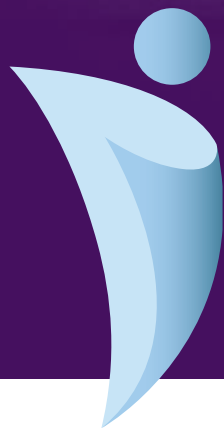




LET US HELP YOU
SAVE TIME
& MONEY



-  0845 257 7050
-  contact@schoolsbuyingclub.com
-  schoolsbuyingclub.com





OUR SERVICE

We run competitive tenders to secure your school, cluster of schools or Multi Academy Trust the best possible deal.

We run the entire process, stimulating interest from the supply market to create competition and keen pricing. We develop the specification, run the tender process through our online portal, evaluate the bids and provide you with a thorough assessment on all received bids. We also manage the contract award and mobilisation. It's compliant and highly effective, providing confidence to school leaders and their governors and trustees.

We provide annual KPI service reviews, and we are always on hand to facilitate solutions if problems should arise. Most importantly there is no direct fee; our costs are paid by the successful supplier!

IT COULDN'T BE SIMPLER!

1

Contact us
and share your
requirements and
current service
data

2

We will devise
the procurement
strategy and assess
the potential
savings

3

Sign a Letter
of Agreement
saying that you'd
like to work with
us, and we'll do
the rest!



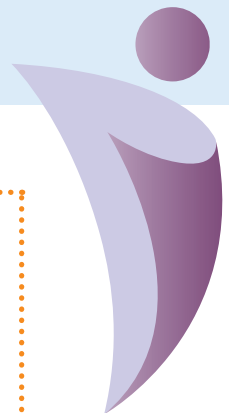
ABOUT US

Education is our passion – so much so that we run our own Multi Academy Trust of seven schools and a Procurement Hub on behalf of the DfE for schools in the South West. We established Schools' Buying Club to help schools, academies and MATs save time and money. We believe that every penny we help you save means pupils get a better deal in the classroom. We have saved millions of pounds to date, and it's making a real difference when budgets are tight.

Our multi-award-winning end-to-end procurement tendering service is focused on letting new contracts across a range of categories including catering, cleaning, ICT managed services, MFDs and managed print, FM and building services, HR and payroll amongst others.

OUR TEAM

We are a team of dedicated school procurement and communications specialists, working across the country to ensure our school and MAT clients get the very best value for money from their contracted services.



WE BELIEVE OUR WORK SPEAKS FOR ITSELF...

KENT CATHOLIC SCHOOLS PARTNERSHIP. PROCUREMENT OF TRUST-WIDE CATERING

Schools' Buying Club managed the tender process for the catering services on behalf of the Kent Catholic Schools Partnership for 17 of its primary schools. As a result of the new contract, the school group will now receive a guaranteed return of £200k over the 3 year contract, which will contribute towards new staff, facilities and resources.

SBC also managed the tender process for five of the trust's secondary schools. They now receive a guaranteed income of £180k over the three-year contract.

'When the Kent Catholic Schools' Partnership faced the daunting task of re-tendering its catering operations across its academies, it could have found no better partner than the Schools' Buying Club. Steering us through a complex tendering process and helping us to deliver substantial financial savings and an improved service for our Children and Young People. To anyone in a similar position, I would highly recommend the Schools' Buying Club.'

Mark Harris,
Director of Finance and HR



BRAMLEY GRANGE PRIMARY SCHOOL, ROTHERHAM. PROCUREMENT OF A NEW CATERING SERVICE

Schools' Buying Club helped Bramley Grange, a Primary School of 320 pupils go out to tender for their catering services. The winning contract promised a £5.6k return over the three-year period.

★
'Thank you for your guidance through such a complex process. We really appreciate the support and savings.'
★
Judy Douglas,
Business Director

★
'SBC has helped us turn our catering service around and bring more money in to the Trust.'
★

Ndulle Stevens,
Director of Finance

TUDOR PARK EDUCATION TRUST, FELTHAM. PROCUREMENT OF A NEW CATERING SERVICE

The catering function at this secondary school was previously operating at a net loss. Following the tender managed by SBC, the school receives a guaranteed income of £50k over the initial three-year contract period, plus a £44k investment in the catering facilities.

'SBC has run a number of procurements for us, the most recent being catering. The result is impressive and very much appreciated. We would not hesitate to recommend their service.'

Rob Carling, Vice Principal

COOPERS SCHOOL, CHISLEHURST. PROCUREMENT OF A NEW CATERING SERVICE

SBC managed the tender process for the catering services at Coopers School in Chislehurst. The school included a number of service points around the site including a dedicated sixth form offering. Through the resulting contract, the school receives a guaranteed income of £100k over three years, in addition to a £49k investment in the catering facilities.

WEDNESBURY LEARNING COMMUNITY TRUST. PROCUREMENT OF TRUST-WIDE CATERING

After being appointed to procure a Trust-wide catering arrangement to help achieve efficiencies, Schools' Buying Club helped to secure a £315,000 return over a three-year period.

A competitive tender process was undertaken where ultimately the successful contractor provided a high-quality offering that also guarantees the Trust an income of £315,000 over a three-year period. The new group contract is worth approximately £2.25 million over the initial three-year term with 70% of any additional profits that the contract delivers being returned directly to the Trust.

In addition to this, the new contract has resulted in numerous other benefits including an overall investment of £81,500 covering the cost of a new cashless catering and pre-ordering system as well as new equipment to help improve

the quality of service. A revised layout to incorporate a separate dessert and drink counter will also be implemented at some of the schools and, additionally, a dedicated Group Support Manager role has been included to oversee the daily management of the contract.

'We are absolutely delighted with the service that Schools' Buying Club has provided. We look forward to putting the incredible savings achieved to good use, and watching our pupils and staff benefit from better quality service and food. The experience has been overwhelmingly positive, and I wouldn't hesitate to recommend Schools' Buying Club to other schools, academies and trusts in a similar position.'

Jan Ellis, Business Director

Follow us on social:



Our award-winning procurement process is compliant, professional and specific to your school or trust. We advise schools across a range of spend areas including:

- Catering
- Cleaning
- ICT Managed Services
- MFDs & Managed Print
- FM & Building Services
- Energy
- HR
- Payroll

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Thank you for your interest in the Schools' Buying Club, please do get in touch if you would like further information. We look forward to hearing from you.

CONTACT

Schools' Buying Club, 55 Greek Street,
Soho London, W1D 3DT.



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