

# SBC Regional Buying Hubs

SBC's buying hub services focus on supporting local procurement collaboration to save schools money and create greater efficiency.

We are part of the education sector, not just a company that serves it

@schoolsBuyClub /schoolsbuyingclub Co Co So

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# About us

Having established our own Multi Academy Trust, we are passionate about schools and driving down costs, that's why our focus is based on what you want from your procurement service:



# FAST

Save time and money securing new contracts in weeks not months, via our fully compliant direct award service.



# FLEXIBLE

Running mini competitions or full tenders with local and national suppliers, developing fit for purpose specifications.



Delivering contract management services, growth and efficiency planning, new school applications and build services.

DEDICATED

to execute your

buying strategy.

MANAGED

Allocating expert virtual

procurement officers

as part of your team,

### COMMITTED

Investing in social

# **Our Services**

We support service requirements across a range of categories including catering, cleaning, ICT managed services, MFDs and managed print, FM and building services, audit, HR and payroll amongst others. No matter what service we provide, rest assured it will be efficient and compliant.



### **DIRECT AWARD**

Use our fully compliant direct award service to appoint the supplier that you know provides the best quality service – benchmarked by us to assure best value.

# **FULL TENDER**



If you require a full tender, we will run an end-to-end procurement of suitable companies across the UK, from developing the specification to evaluating the bids.

# CONTRACT AND **PROJECT MANAGEMENT**

Need additional expert develop funding applications, or design and implement communications campaigns?



# EXTENSIVE

Offering free advice and guidance across all areas of spend, and compliant solutions for whatever your school or Trust needs.



value to support your school, Trust and community, including your professional development.

SBC made the process very straightforward and clear. Delighted with the outcome and would use SBC to support procurement again.

SOPHIE O'SHEA, OFFICE MANAGER, ENFIELD COUNCIL



For our procurement services, there is no direct fee to the customer, and our advice and guidance is free. For contract and project management services we will provide a costed proposal based on the scope of the support required.



#### **MINI COMPETITION**

We will run a mini competition from companies in our supply chain that are ideally positioned to successfully deliver your contract, quickly and efficiently.



#### VIRTUAL PROCUREMENT OFFICER

We'll provide a procurement professional to help deliver all of your tenders; a dedicated member of your business management team when you need them.



#### FREE PROCUREMENT HELPLINE

We are here to help build your procurement confidence, answering questions around process, compliance and all categories of spend.



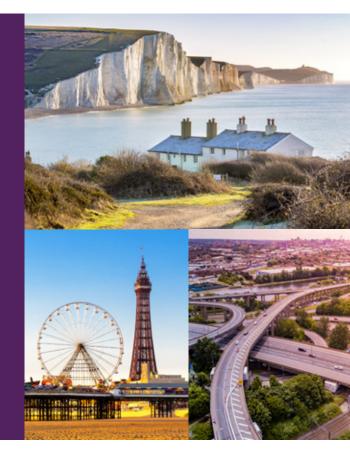
Thanks to SBC we will be paying a third of our original contract and will make a big step towards achieving our sustainability goals. The SBC team was extremely helpful and efficient throughout the process, we can't recommend their service enough.

ROB CARLING, DIRECTOR OF FINANCE, EDUCATION FOR THE 21ST CENTURY

# **Support local**

We are increasingly asked by our customers to source regional specialist suppliers, companies that focus on quality and that support the local community. We will always work with you to select a range of suppliers to offer real choice. We focus on your needs, working with local suppliers as well as national providers to achieve best value and save money.

We successfully deliver the Regional Schools' Buying Hub South West on behalf of the Department for Education, and we know first-hand that schools and Trusts want regional hands-on procurement support to deliver cost-effective services, facilitating collaboration and encouraging competition to make savings.



# Interested in finding out more about our services

If you have any questions or you are interested to learn more about what Schools' Buying Club can do for you and your school, get in touch with us today!

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