

# SBC Regional Buying Hubs

SBC's buying hub services focus on supporting local procurement collaboration to save schools money and create greater efficiency.



**We are part of the education sector,**  
not just a company that serves it

## About us

Having established our own Multi Academy Trust, we are passionate about schools and driving down costs, that's why our focus is based on what you want from your procurement service:



### FAST

Save time and money securing new contracts in weeks not months, via our fully compliant direct award service.



### DEDICATED

Allocating expert virtual procurement officers as part of your team, to execute your buying strategy.



### FLEXIBLE

Running mini competitions or full tenders with local and national suppliers, developing fit for purpose specifications.



### MANAGED

Delivering contract management services, growth and efficiency planning, new school applications and build services.



### EXTENSIVE

Offering free advice and guidance across all areas of spend, and compliant solutions for whatever your school or Trust needs.



### COMMITTED

Investing in social value to support your school, Trust and community, including your professional development.

## Our Services

We support service requirements across a range of categories including catering, cleaning, ICT managed services, MFDs and managed print, FM and building services, audit, HR and payroll amongst others. No matter what service we provide, rest assured it will be efficient and compliant.



### DIRECT AWARD

Use our fully compliant direct award service to appoint the supplier that you know provides the best quality service – benchmarked by us to assure best value.



### MINI COMPETITION

We will run a mini competition from companies in our supply chain that are ideally positioned to successfully deliver your contract, quickly and efficiently.



### FULL TENDER

If you require a full tender, we will run an end-to-end procurement of suitable companies across the UK, from developing the specification to evaluating the bids.



### VIRTUAL PROCUREMENT OFFICER

We'll provide a procurement professional to help deliver all of your tenders; a dedicated member of your business management team when you need them.



### CONTRACT AND PROJECT MANAGEMENT

Need additional expert support to monitor a contract, develop funding applications, manage construction projects or design and implement communications campaigns?



### FREE PROCUREMENT HELPLINE

We are here to help build your procurement confidence, answering questions around process, compliance and all categories of spend.



SBC made the process very straightforward and clear. Delighted with the outcome and would use SBC to support procurement again.

SOPHIE O'SHEA, OFFICE MANAGER, ENFIELD COUNCIL



For our procurement services, there is no direct fee to the customer, and our advice and guidance is free. For contract and project management services we will provide a costed proposal based on the scope of the support required.







Thanks to SBC we will be paying a third of our original contract and will make a big step towards achieving our sustainability goals. The SBC team was extremely helpful and efficient throughout the process, we can't recommend their service enough.

ROB CARLING, DIRECTOR OF FINANCE, EDUCATION FOR THE 21ST CENTURY



## Support local

We are increasingly asked by our customers to source regional specialist suppliers, companies that focus on quality and that support the local community. We will always work with you to select a range of suppliers to offer real choice. We focus on your needs, working with local suppliers as well as national providers to achieve best value and save money.

We successfully deliver the Regional Schools' Buying Hub South West on behalf of the Department for Education, and we know first-hand that schools and Trusts want regional hands-on procurement support to deliver cost-effective services, facilitating collaboration and encouraging competition to make savings.



## Interested in finding out more about our services

If you have any questions or you are interested to learn more about what Schools' Buying Club can do for you and your school, get in touch with us today!

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-  /schoolsbuyingclub
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